





## A Fully Integrated and Personalized Corporate Gifting Solution.

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#### Set yourself above all others



## **Executive Summary**

B usiness gifts, incentives and premiums are a crucial part of acknowledging key relationships and cultivating new ones. At zChocolat, we offer superb alternatives to conventional corporate gift baskets. Our luxury chocolate boxes are:

- Filled with gourmet French chocolates from World Champion Chocolatier, Pascal Caffet
- 100% made in France using the highest quality ingredients and techniques
- Engraved with your client's name, as well as your company logo, for a completely customized gift
- Delivered worldwide to 244 destinations.

Truly unique and destined to be appreciated, our chocolate boxes make exceptional business gifts, VIP acknowledgements, luxury seminar favors, and congratulatory presents.







### **CORPORATE VIP MEMBERSHIP**

VOLUME DISCOUNTS | NO MINIMUM ORDER | COMPLIMENTARY CUSTOMIZATION | DEDICATED CUSTOMER SERVICE

#### ABOUT

Our Corporate VIP Membership was created for discerning businesses requiring highquality gifts throughout the year and therefore seeking volume discounts with no minimum order. Featuring complimentary customization, rapid turnaround, and dedicated customer service, it's the perfect solution for all your corporate gift-giving needs.

#### COMPLIMENTARY CUSTOMIZATION

The ability to add customization to our already exceptional products is part of what sets zChocolat apart. The following gift services are available free of charge and with no minimum order for all of our boxed chocolates:

- Corporate logo displayed on the box lid
- Corporate logo printed on the greeting card
- Personalized greeting card message
- Recipient's initials stamped in wax seal securing the chocolates
- Recipient's name laser-engraved on front of box.

#### **VOLUME DISCOUNTS**

Customer appreciation is at the heart of our Corporate VIP membership. Rather than applying benefits based on the size of a single order, the discount rates are cumulative, taking into consideration your historical orders as a Corporate VIP member to calculate your current reduction. For example, if you have previously purchased 50 gifts and now wish to send a single gift, we will apply a 20% volume discount to that single gift. The following cumulative discount rates are available on all online catalog purchases and gift services (with the exception of our Party Favors collection which is already discounted).

- 10% from 1 to 24 gifts
- 15% from 25 to 49 gifts
- 20% from 50 to 99 gifts
- 30% beyond 99 gifts



#### **COMPLIMENTARY SAMPLE**

Because we know that corporate gifts act as an extension of your company image, we understand how important it is to have confidence in the products you select. Upon purchasing a Corporate VIP Membership, we will express-ship you a complimentary, fully-customized sample based on your budget and packaging preferences.

#### DEDICATED CUSTOMER SERVICE

Our commitment to your success goes beyond providing luxury chocolates and impeccable packaging to include industry-leading customer service. Your personal account manager is a full-time gifting concierge, eager to assist you with every aspect of the process, including helping with the customization of your order, providing samples, placing orders online and via our <u>Excel Order Form</u> (for orders with more than 5 gift recipients), contacting gift recipients when necessary, and providing order tracking reports and delivery statuses.

#### PRICING

Our Corporate VIP membership is available for an annual fee of USD 169.31

#### MEMBERSHIP RENEWAL

Each Corporate VIP membership is valid for one year from date of purchase. While we hope to be your go-to source for quality gifts for many years to come, we will never automatically renew your subscription or otherwise compromise your trust. To simplify the renewal process, a reminder email is sent 30 days prior to the termination date of the membership inviting you to renew online. By renewing no later than 30 days after the termination date, you are able to maintain your cumulative totals and will continue to receive discounted rates based on your multi-year order history. All membership renewals also receive a fully customized sample at no extra charge.

# Our Gifting Collections

We believe presentation must reflect the same degree of care and quality as our chocolates. All our gift boxes follow the French definition of luxury, "chic à la française" and are refillable with our Assortment Collection (see page 16).

#### THE **ZBOX** COLLECTION

Z Boxes are ideal for a wide array of occasions, from uncomparable convention mementos to consummate dinner favors. The distinctive black-and-white high-contrast mosaic pattern sheathing this collection communicates pure elegance - while simultaneously serving as the perfect backdrop to prominently frame your logo. You can even laser-engrave your company name, business motto or recipient's name on a distinctive black plate adorning the front of the box.

#### **CUSTOMIZATION OPTIONS**

All customization options below are complimentary with no minimum volumes with our VIP Membership (page 6).



Your corporate logo on the greeting card



Your personal greeting card inside the front pocket of the cotton pouch



Your corporate logo prominently displayed on the top of the lid



Your gift recipient's name laser-engraved



Your gift recipient's initials stamped on the wax seal sealing your gift<sup>1</sup>

<sup>1</sup> We will stamp your gift recipient's initials free of charge on the wax seal sealing your gift, bowever, the wrapping cost is from USD 7.69 to USD 9.89 depending on your current discount rate.

#### PRODUCT COLLECTION

Prices vary based on your current volume discount with your VIP Membership (page 6).  $Assumes \ I \ EUR = 1.10 \ USD$ 



**ZBOX 8** 8 pcs | 68 x 68 x 51 mm | 72 g net From **USD 25.40** to **USD 32.66** 



**ZBOX 15** 15 pcs | 147 x 95 x 58 mm | 140 g net From **USD 35.41** to **USD 45.53** 



**ZBOX 30** 30 pcs | 147 x 95 x 58 mm | 280 g net From **USD 58.50** to **USD 75.23** 



**ZBOX 45** 45 pcs | 147 x 95 x 100 mm | 420 g net From **USD 82.38** to **USD 105.92** 



**ZBOX 60** 60 pcs | 147 x 95 x 100 mm | 560 g net From **USD 106.22** to **USD 136.61** 

#### THE MAHOGANY COLLECTION

A n ideal gift to acknowledge valued clients or "wow" a big account, this elegant collection of polished mahogany wooden boxes offers many enticing options for accentuating your corporate image. For example, customize this collection with a precision golden inlay of your logo atop of the box. A diamond-engraved brass plate can also be affixed to the inside of the lid, providing just the right real estate for exhibiting your company name, your client's name, a branding image or a featured product. Capitalize on the intrinsic cache of pure mahogany construction and luxurious French chocolate with a collection that's sure to leave a lasting impression.

#### **CUSTOMIZATION OPTIONS**

All customization options below are complimentary with no minimum volumes with our VIP Membership (page 6).



Your corporate logo on the greeting card



Your personal greeting card inside the front pocket of the cotton pouch



Your corporate logo prominently inlayed on the top of the lid



Your corporate logo prominently displayed on the inside of the box



Your gift recipient's name laser-engraved on the brass plate



Your gift recipient's initials stamped on the wax seal sealing your gift<sup>1</sup>

#### PRODUCT COLLECTION

Prices vary based on your current volume discount with your VIP Membership (page 6).  $Assumes \ I \ EUR = 1.10 \ USD$ 



**OPALE** 4 pcs | 78 x 78 x 38 mm | 36 g net From **USD 46.19** to **USD 59.39** 



**SAPPHIRE** 15 pcs | 159 x 108 x 38 mm | 140 g net From **USD 70.83** to **USD 91.07** 



**RUBY** 30 pcs | 159 x 108 x 64 mm | 280 g net From **USD 100.09** to **USD 128.69** 



DIAMOND 45 pcs | 160 x 107 x 84 mm | 420 g net From USD 129.35 to USD 171.81



#### THE MAHOGANY COLLECTION



**ADONIS** 60 pcs | 95 x 160 x 170 mm | 560 g net From **USD 177.09** to **USD 227.69** 



JADE 6 90 pcs | 169 x 149 x 104 mm | 840 g net From USD 194.80 to USD 250.46



LARGE Z TRIO 3 pcs | 318 x 149 x 104 mm | 975 g net From USD 230.99 to USD 296.99



**AMBROSIA** 168 pcs | 150 x 205 x 170 mm | 1082 g net From **USD 336.48** to **USD 432.62** 

#### THE CHAMELEON COLLECTION

Perfect for team-building events, conferences, or special guest recognition, this naturally beautiful collection consists of hand-carved chestnut wooden boxes painstakingly crafted in Corsica. Experience unparalleled customization in a collection that combines the best of luxury chocolates with an unprecedented invitation to individualize the details. With options to alter the frame color and background picture on the lid of these elegant chestnut wood boxes, each member of the Chameleon collection is a keepsake and subtle-yet-sophisticated canvas for prominently displaying your branding details with style and flair.

#### **CUSTOMIZATION OPTIONS**

All customization options below are complimentary with no minimum volumes with our VIP Membership (page 6).



Your corporate logo on the greeting card



Your personal greeting card inside the front pocket of the cotton pouch



Your corporate logo prominently carved on the top of the lid

	Steve A	lendoza	

Your gift recipient's name laser-carved on the front of the box



Your gift recipient's initials stamped on the wax seal sealing your gift<sup>1</sup>

#### PRODUCT COLLECTION

Prices vary based on your current volume discount with your VIP Membership (page 6). Assumes 1 EUR = 1.10 USD



**CHAMELEON 4** 4 pcs | 78 x 78 x 36 mm | 36 g net From **USD 32.33** to **USD 41.57** 



**CHAMELEON 15** 15 pcs | 158 x 106 x 36 mm | 140 g net From **USD 46.96** to **USD 60.38** 



**CHAMELEON 30** 30 pcs | 159 x 106 x 60 mm | 280 g From **USD 72.37** to **USD 93.05** 



CHAMELEON 45 45 pcs | 160 x 106 x 74 mm | 420 g net From USD 97.78 to USD 125.72

#### THE ASSORTMENT COLLECTION

Exorique

Chacamandines

Blanc

Nougats

Pépite-

Our Assortment Collection is a cost-effective, yet sophisticated, way of sharing fine French chocolate. While less formal than our other collections, each assortment features the same incredible artisanal chocolates that have made zChocolat famous, making them the perfect solution for large events, everyday celebrations, or limited budgets. They are also ideally sized for refilling previously purchased gift boxes. Available in a wide variety of flavors, and featuring streamlined packaging with a strikingly modern flair, zChocolat assortments are an unfailingly appreciated addition to any corporate occasion.

#### **CUSTOMIZATION OPTION**

Praline

Calissons

lassique

Rette



Your corporate logo prominently displayed



#### THE ASSORTMENT COLLECTION



Prices vary based on your current volume discount with your VIP Membership (page 6). Assumes 1 EUR = 1.10 USD



**TRADITIONAL** 15 pcs | 138 x 88 x 20 mm | 140 g net From **USD 28.48** to **USD 36.62** 



**EXOTIC** 15 pcs | 138 x 88 x 20 mm | 140 g net From **USD 28.48** to **USD 36.62** 



PRALINÉ 15 pcs | 138 x 88 x 20 mm | 140 g net From USD 28.48 to USD 36.62



**Z CHOCOLATE ONLY** 15 pcs | 138 x 88 x 20 mm | 140 g net From **USD 28.48** to **USD 36.62** 



**DARK CHOCOLATE** 15 pcs | 138 x 88 x 20 mm | 140 g net From **USD 28.48** to **USD 36.62** 



**WHITE Z CHOCOLATE** 15 pcs | 138 x 88 x 20 mm | 140 g net From **USD 28.48** to **USD 36.62** 



MILK CHOCOLATE 15 pcs | 138 x 88 x 20 mm | 140 g net From USD 28.48 to USD 36.62



NOISETTINES 35 pcs | 138 x 88 x 20 mm | 110 g net From USD 23.09 to USD 29.69



PEPITES 15 pcs | 138 x 88 x 20 mm | 130 g net From USD 23.09 to USD 29.69



CHOCAMANDINES 56 pcs | 138 x 88 x 20 mm | 120 g net From USD 23.09 to USD 29.69



ORANGETTES 22 pcs | 138 x 88 x 20 mm | 122 g net From USD 23.09 to USD 29.69



**CALISSONS D'AIX** 15 pcs | 138 x 88 x 20 mm | 82 g net From **USD 18.47** to **USD 23.75** 



**NOUGATS** 15 pcs | 138 x 88 x 20 mm | 125 g net From **USD 18.47** to **USD 23.75** 



**PÂTES DE FRUITS** 15 pcs | 138 x 88 x 20 mm | 160 g net From **USD 18.47** to **USD 23.75** 



**RAINBOW** 346 pcs | 316 x 392 x 260 mm | 2054 g net From **USD 318.77** to **USD 409.85** 

#### THE HOLIDAY COLLECTION

Make it a season to remember with our world-famous gourmet French chocolates. Embellished with an elegant reinterpretation of a traditional Christmas tree, the Holiday Collection is a merry mingling of seasonal whimsy and flavorful savoir faire. Whether you're searching for exceptionally creamy caramels, rich ganaches, or our signature pralines, zChocolat has the perfect way to pamper everyone on your list.



#### PRODUCT COLLECTION

Prices vary based on your current volume discount with your VIP Membership (page 6). Assumes 1 EUR = 1.10 USD



**15-PC ASSORTMENT** 15 pcs | 138 x 88 x 20 mm | 140 g net From **USD 28.48** to **USD 36.62** 



**ZBOX 15** 15 pcs | 147 x 95 x 58 mm | 140 g net From **USD 35.41** to **USD 45.53** 



**ZBOX 30** 30 pcs | 147 x 95 x 58 mm | 280 g net From **USD 58.50** to **USD 75.23** 



**ZBOX 45** 45 pcs | 147 x 95 x 100 mm | 420 g net From **USD 82.38** to **USD 105.92** 



**ZBOX 60** 60 pcs | 147 x 95 x 100 mm | 560 g net From **USD 106.22** to **USD 136.61** 





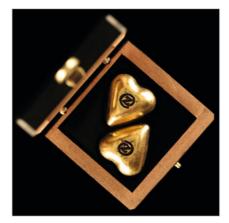
THE

# COLLECTION

The exceptional products found in our Gold Collection are the perfect solution when an occasion calls for something truly extraordinary. In an unrivaled celebration of culinary luxury and epicurean excellence, this unusual collection features our finest recipes coated in pure 24-karat edible gold leaf and packaged in elegant dark mahogany boxes. At once intrinsically luxurious, dazzlingly beautiful, and unmistakably delicious, gifts from the Gold Collection are an outstanding way to reward key contributors, acknowledge valued supporters, and thank important clients.

#### THE GOLD COLLECTION

Prices vary based on your current volume discount with your VIP Membership (page 6). Assumes 1 EUR = 1.10 USD



**ROMANTIC OPAL GOLD** 2 pcs | 79 x 78 x 38 mm | 18 g net From **USD 69.29** to **USD 89.09** 



**OPAL GOLD** 4 pcs | 78 x 78 x 38 mm | 36 g net From **USD 100.09** to **USD 128.69** 



LARGE Z GOLD 1 pcs | 169 x 149 x 104 mm | 350 g net From USD 215.59 to USD 277.19



PRECIOUS GOLD 1 pcs | 100 x 75 x 100 mm | 300 g net From USD 261.79 to USD 336.59

#### THE GOLD COLLECTION



**MY HEART GOLD** 1 pcs | 169 x 149 x 104 mm | 235 g net From **USD 307.99** to **USD 395.99** 



**SAPPHIRE GOLD** 15 pcs | 159 x 108 x 38 mm | 140 g net From **USD 307.99** to **USD 395.99** 





## **WORLDWIDE** EXPRESS DELIVERY

# We ship Worldwide to 244 destinations via DHL Express.



E xpress shipping by DHL is a flat fee of USD 20.15 worldwide for up to 5 gifts per delivery address. Beyond 5 items per delivery address, the shipping cost is USD 5.64 per item. This cost includes the order preparation, summer packaging (if applicable), and DHL shipping fees. All our chocolates are shipped directly from France to your doorstep. If your order is received before noon GMT, your chocolates ship the same day. Insulated packaging and rapid shipping ensures that all gifts arrive in pristine condition regardless of the climate at the destination.

# About Z

www.zchocolat.com

"Making the finest French chocolates was only the beginning; IT WOULD BE IMPERATIVE TO DISTINGUISH THEMSELVES WITH INSPIRING packaging and customer service excellence".

n November 1999, a husband and wife team from Aix-en-Provence, France set out to develop a brand of extraordinary chocolates unlike anything else currently on the market. From the beginning, all-natural high-quality ingredients, impeccable flavors, and uncompromising standards were top priorities, leading them to seek out master artisan and World Champion Chocolatier Pascal Caffet to help create a line of gourmet chocolates that quickly earned the respect of chocolate lovers around the globe.

Making the finest French chocolates available was only the beginning, though. A flair for sophisticated packaging and an emphasis on product customization has helped zChocolat earn the devotion of over 180,000 customers worldwide and established it among a select group of ultra-luxury brands available in over two hundred countries.

Despite its impressive growth, zChocolat has consistently maintained its commitment to both quality and customer service. All logistics and customer service continue to be executed by zChocolat employees located where it all began, in the South of France. The main company offices are located in downtown Aix-en-Provence, France (with a satellite office in Ojai, California, USA), and zChocolat now operates its own 15,000 square-foot logistics center in nearby Forcalquier, France for storage and daily order fulfillment. This site is equipped with state-of-the-art industrial laser and printing technology, facilitating ondemand customization while still allowing same-day shipping.

As the culminating member of the alphabet and the numerical representation for the infinite range of whole numbers, the letter Z has always been a fitting symbol for a company committed to pushing the boundaries of conventional chocolates. From the sweet-salty combination of caramel and hazelnuts in the signature recipe that started it all, to the long list of cutting-edge confections regularly being added to their catalogue, zChocolat delivers what no other brand can—chocolate perfection with pure French savoir-faire.



were offer worldwide express delivery to 244 destinations via DHL Express. Refrigerated shipping is included to guarantee freshness upon delivery. We simplify the process of sending multiple gifts with our convenient, pre-formatted Excel Order Form.







No need to make a follow-up call to track the status of an order. Real-time delivery updates are provided via email and through an online interface. Invoices are never included in packages, so the cost of your gift will not be inadvertently disclosed.





## **CONTACT** INFORMATION





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They trust us for their VIP Gifts: TIFFANY&CO. BACARDI sodexo opril AFARGE DANONE Microsoft VERTEX CAROLL JAWBONE Deloitte. MÆRSK starwood W McAfee SD HYUNDAI arlsberg 187 PANDŎRA **AMADEUS** Capgemini **D-Link** GUESS dyson (Henkel) gemalto KRBS THALES BBDO HSBC 🗘

#### Los Angeles Times

"-SPECTACULAR"

The New York Times

"-BEST PRESENT IDEA"



The Washington Post "-A CUT ABOVE"



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